NAWCTSD Is the principal *Navy* center for research, development, test and evaluation, acquisition and product support of training systems; We provide Interservice coordination and training systems support for the Army and Air Force, and we perform such other functions and tasks as directed by higher authority.

(OPNAVNOTE 5450 - 8 Sep 93)
TRAINING SYSTEMS
- New/Modified Training Systems
  - Aircrew Trainers
  - Operational Flight Trainers
  - Weapon Systems Trainers
  - Maintenance Trainers
  - Shiphandling Trainers
  - Tactics Trainers
  - Engineering / Damage Control Trainers

TRAINING CONTENT
- Courseware Development
- Curriculum
  - New Development
  - Updates

INTELLECTUAL SERVICES
- Research & Development
  - Experimentation & Studies
  - Prototypes
  - SBIR
  - Protection of Human Subjects
- Analysis
  - Front End Analysis
  - Requirements Analysis
  - Media Selection
- Work Year Support

TRAINING SERVICES
- Operation & Maintenance Services
- Instructor Services
- COTS Courseware Acquisition
- Full Spectrum Services
Command Philosophy

TRAINING SYSTEMS
EXCELLENCE

PEOPLE
FOCUS

INTEGRITY
OF PROCESS

INNOVATION
COMMITMENT

CULTURE OF LEARNING
Key Take Aways

• Acquisition Excellence
  – Planning
  – Execution

• Training Systems Contract (TSC III) – Projected Use across the enterprises

• Training Data Products Multiple (TDPMAC) – Status

• Increased Communication with Industry
  – Government/Industry IPT
  – Periodic Acquisition Schedule Updates
Topics

• Contracts Organization Overview
• Multiple Award Contracts
• Source Selection
• Communications with Industry
• Identification of Business Opportunities
Partial Small Business Set-Aside composed of two Lots

**Scope**: Contractor Operation & Maintenance Services and Contractor Instructional Services

**Ordering period**: 8 years (base of 5 years and three 1 year options)

**Ceiling amounts**: $900M (Unrestricted Lot) and $80M (SBSA Lot)

**Award date**: Unrestricted MAC – December 2010; SBSA MAC – July 2010

**PCO**: Tom Courtney

**Contract Specialist**: Shannon Walyus
• Partial Small Business Set-Aside composed of two Lots

• **Scope**: Training Systems and training systems modifications design, development, production, test and evaluation, delivery and complementary Instructional Systems Development (ISD) products and complementary Training Systems Support, which includes Interim Contractor Support (ICS) or Contractor Engineering & Technical Services (CETS) and provisioning for the Initial Support Period (ISP)

• **Ordering period**: 7 years (base of 5 years and two 1 year options)

• **Ceiling amount**: $2B

• **Award date**: November 2011

• **PCO**: Greg Dougherty

• **Contract Specialist**: Stephen Holbrook
Source Selection

- Continue to seek too much information and taking too long….
- Continued opportunity to better leverage MACs
- Progression towards clarity in establishing discriminators
- Expect increased emphasis on price/cost
- LPTA does not imply simplicity of requirement
- Leadership attention and engagement on source selection
- Your help is needed…. Candid feedback and high quality proposals
15.201 Exchanges with industry before receipt of proposals.
(a) Exchanges of information among all interested parties, from the earliest identification of a requirement through receipt of proposals, are encouraged. Any exchange of information must be consistent with procurement integrity requirements (see 3.104). Interested parties include potential offerors, end users, Government acquisition and supporting personnel, and others involved in the conduct or outcome of the acquisition....

- https://acquisition.navy.mil/content/view/full/8581
How does Industry identify NAWCTSD Business Opportunities?

- Open Market Actions ≥$15K

- Actions against FTSS III, TSC III and TDPC MACs

- J&As and Limited Source Justifications posted to FedBizOpps and NECO
Cross Warfare Mission Statement

• The Program Director for Cross Warfare (PDX) is tasked to discover, demonstrate, transition, and transfer the best operational concepts, methods and technological solutions for transformational, Navy, Joint Service, and Coalition education and training.

• The Directorate accelerates cutting-edge capabilities to the warfighter by speeding the discovery, development, and delivery of technology for military training with an emphasis on capabilities that are innovative and transformational by:
  
  – **Partnering** with SYSCOMs, COCOMs, Joint Staff, Services, Agencies, Academia and Coalition elements to provide the best capabilities to the warfighter;
  
  – **Seeking** the best technical and operational concept solutions from defense, industry and academic sources and facilitate transition of these new capabilities from developers to the warfighter;
  
  – **Leveraging** "try before you buy" demonstrations, exploiting "test to procure" initiatives, and forging partnerships to integrate new technology solutions for our warfighters;
  
  – **Integrating** and combining improved business processes and best practices to speed the delivery of technological solutions to the warfighter.
Cross Warfare Programs Organization

Director
Brian Hicks

Acting Deputy Director
Cindy Carlisle

Military Deputy Director
Vacant

Emerging Technologies
Navy Cross Warfare
Non-Platform Individual Training
Joint Service Training
Non-DoD Training
Disclaimer

• The information about to be presented affords industry partners insight into on-going and pending acquisitions

• Significant portions of the information are planning in nature and are subject to change throughout the acquisition planning and acquisition strategy approval process, and in response to NAVAIRSYSCOM, DASN(A&LM) and DPAP peer reviews

• The PCO is your source for the most current information
## Emerging Technologies

### Description/Summary of Program Requirements

- Explore current and future technologies to address the training needs of NAWCTSD military and civilian personnel. Potential technology areas include virtual worlds, gaming technologies, and mobile technologies.

- Program Requirements - Software engineering, analysis, software development, implementation support, and management support services.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• 8(a)</td>
<td>• 5 years</td>
<td>1(^{st}) Qtr FY13</td>
</tr>
<tr>
<td>• Indefinite Delivery/Indefinite Quantity (ID/IQ)</td>
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<td>RFP Release</td>
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<tr>
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<td>3(^{rd}) Qtr FY13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

### POINT OF CONTACT

Name: Mr. Brian Hicks  
Organization: NAWCTSD 1.3.6.3  
Phone: 407-380-8085  
Email: Brian.Hicks@navy.mil

### FUNDING

- Approximate ceiling amount $4.5M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- New Requirement

The information provided is for planning purposes and is subject to change without notice.
**Intelligent Tutor**

**Description/Summary of Program Requirements**

- Pursue development of improved technologically-advanced instructional and training delivery systems.
- Develop an intelligent tutor utilizing the Socratic Method to Observe, Assess and Respond to student interactions (competency based instruction).
- Software engineering, analysis, content development, logistics, with emphasis on scalability, life cycle and total ownership costs.

<table>
<thead>
<tr>
<th>Acquisition Strategy</th>
<th>Period of Performance</th>
<th>Milestones</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full and Open Competition</td>
<td>5 years</td>
<td>2nd Qtr FY13</td>
</tr>
<tr>
<td>Indefinite Delivery/Indefinite Quantity (ID/IQ)</td>
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<td>RFP Release</td>
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<tr>
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<td>4th Qtr FY13</td>
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<tr>
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<td></td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

**Point of Contact**

- Name: Mr. Brian Hicks
- Organization: NAWCTSD 1.3.6.3
- Phone: 407-380-8085
- Email: Brian.Hicks@navy.mil

**Funding**

- Contract value of up to $15M/year

**Current Contract/Original Developer/OEM (If Recompete)**

- New Requirement

The information provided is for planning purposes and is subject change without notice.
# CNIC Educational Services

## Description/Summary of Program Requirements

- Commander, Navy Installations Command (CNIC) requires courseware and materials in order to facilitate Instructor Lead Training (ILT) and Interactive Courseware (ICW) for Navy sailors and civilian personnel for the next 5 years. CNIC has an increase in course throughput and requires support in the areas of courseware analysis, design, development, implementation, and evaluation.

## ACQUISITION STRATEGY
- 8(a)
- Indefinite Delivery/Indefinite Quantity (ID/IQ)

## PERIOD OF PERFORMANCE
- 5 years

## MILESTONES
- **3rd Qtr FY12**
  - RFP Release
- **2nd Qtr FY13**
  - Contract Award

## POINT OF CONTACT
- **Name:** Mr. Brian Hicks
- **Organization:** NAWCTSD 1.3.6.3
- **Phone:** 407-380-8085
- **Email:** Brian.Hicks@navy.mil

## FUNDING
- Total funding estimated at $4.3M (O&M, N)

## CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- New Requirement

---

The information provided is for planning purposes and is subject to change without notice.
# PMA-299 - Engine Maintenance Services

## Description/Summary of Program Requirements

- This scope of work is for the minimum repair requirements for Standard Depot Repair of United States Navy (USN) and United States Marine Corps (USMC) T700-GE-401/401C Turboshaft Engines, Cold Section Modules (CSMs) and Power Turbine Modules (PTMs).
- The intent is to provide cost-effective, on-time availability of Ready-For-Issue (RFI) USN and USMC T700-GE-401/401C Engines, CSMs, and PTMs to meet National Military Strategy. The Contractor shall be a FAA certified repair station for CT7/T700 series engines and modules or its equivalent.

## Acquisition Strategy
- Non-performance based services under a “D” type contract with Firm Fixed Price (FFP) cost line items
- Full and Open Competition
- Indefinite Delivery/Indefinite Quantity (ID/IQ)

## Period of Performance
- 5 years

## Milestones
- 2nd Qtr FY13: RFP Release
- 4th Qtr FY13: Contract Award

## Point of Contact
- Name: Mr. Brian Hicks
- Organization: NAWCTSD 1.3.6.3
- Phone: 407-380-8085
- Email: Brian.Hicks@navy.mil

## Funding
- The source of funds for this effort is Navy Working Capital Fund
- Funded per Task Order
- Estimated $280M

## Current Contract/Original Developer/OEM (If Recompete)
- Single Source, T&M contract with General Electric Services
- Value of current contract: $102M

The information provided is for planning purposes and is subject to change without notice.
The Federal Law Enforcement Training Center (FLETC) has established an Electronic Learning Portal (ELP) to deliver training to state, local, and tribal law enforcement communities. Conversion of Instructor Led Training (ILT) and Computer Based Training (CBT) into a Web Based Training (WBT) format for distribution via the ELP (Plateau Learning Management System) for various courses including Federal Criminal Law, Federal Criminal Procedures, and Continuing Legal Education. Contracted effort covers the full range of software development and instructional design activities necessary to produce and deploy WBT courseware.

### Description/Summary of Program Requirements

- Training Data Products (TDP) Multiple Award Contract (MAC)
- Period of Performance: 1-3 years
- Milestones: 2nd Qtr FY13 RFP Release, 3rd Qtr FY13 Contract Award

### Acquisition Strategy
- Training Data Products (TDP)
- Multiple Award Contract (MAC)

### Period of Performance
- 1-3 years

### Funding
- Approximately $3.1M/year

### Contact Information
- Name: Mr. Brian Hicks
- Organization: NAWCTSD 1.3.6.3
- Phone: 407-380-8085
- Email: Brian.Hicks@navy.mil

### Current Contract/Original Developer/OEM (If Recompete)
- TSC II – Carley Corp

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- Government-owned & managed system used by the Navy to design, develop, update, manage, and integrate training content

- Software engineering, analysis, content development, logistics, life cycle, and management support services

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#### Acquisition Strategy

- Firm Fixed Price
- Small Business Set-Aside
- Single Award

#### Period of Performance

- 1 year plus 4 option years

#### Milestones

- **4th Qtr FY14**
  - RFP Release
- **4th Qtr FY15**
  - Contract Award

#### Point of Contact

- **Name:** Mr. Brian Hicks
- **Organization:** NAWCTSD 1.3.6.3
- **Phone:** 407-380-8085
- **Email:** Brian.Hicks@navy.mil

#### Funding

- Contract value of up to $4.5/year (initial procurement and options)

#### Current Contract/Original Developer/OEM (if Recompete)

- Current vehicle is 5 years, Requirements contract, incumbent is AIMEREON INC
- OEM – Government Owned Software

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The information provided is for planning purposes and is subject to change without notice.
Paul Honold
Director, Undersea Program
Undersea Program Organization

Director
Paul Honold

Deputy Director
Vacant

Deputy Director
Dave Williams

Communications Trainers

Piloting and Navigation Trainers

Weapons Trainers

Firefighting and Damage Control

PC-Based Simulations

Contractor Maintenance Services

Combat System Trainers

Front-End Analysis
Disclaimer

• The information about to be presented affords industry partners insight into on-going and pending acquisitions

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• The PCO is your source for the most current information
**Description/Summary of Program Requirements**

- Provide new and updated software for Submarine Skills-training Network and Virtual Interactive Shipboard Instructional Tour (VISIT). Applies to trainers at the Submarine Learning Center (SLC) Fleet Training Sites, including Legacy Submarine Multi-Mission Team Trainer, mini-Submarine Piloting and Navigation Trainer, Voyage Management System (VMS) Labs. SubSkillsNet is also part of the Submarine On-Board Training program. The contract will be available for non-Undersea users of SUBSKILLSNET and VISIT. Most work to be accomplished in a Government Lab. (Awarded 31 May 2012)

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**Acquisition Strategy**

- Alaskan Native Corporation 8(a)
- ID/IQ

**Period of Performance**

- Five Years – 60 Months

**Milestones**

- 2nd Qtr FY 12: RFP Release
- 3rd Qtr FY12: Contract Award

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**Point of Contact**

Name: Mr. Paul Honold  
Organization: NAWCTSD, Code 1362  
Phone: 407-380-4160  
Email: paul.honold@navy.mil

---

**Funding**

- Type: Various depending on task & sponsor
- Projected $11M total over 5 year period

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**Current Contract/Original Developer/OEM (If Recompete)**

- N61339-06-D-0017
- Incumbent – Symvionics

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The information provided is for planning purposes and is subject to change without notice.
**Multi-Reconfigurable Training System**

**Description/Summary of Program Requirements**

- Provide new and updated software and hardware used for the Multi-Reconfigurable Training System (MRTS) family of trainers. Applies to trainers at the Submarine Learning Center (SLC) training sites, including Common Submarine Radio Room (operator & maintenance), Submarine Communications Support System, Weapons Launch Console Team Trainer, and other similar systems. The contract will be available for non-Undersea users of MRTS. Most work to be accomplished in a Government Lab, although lab may be located at contractor facility.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
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</tr>
</thead>
<tbody>
<tr>
<td>• Planned new ID/IQ contract vehicle with individual delivery orders as requirements dictate</td>
<td>• Base period plus any 4 one-year options</td>
<td>TBD</td>
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<tr>
<td>• Lab Space</td>
<td></td>
<td>TBD</td>
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</tbody>
</table>

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<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mr. Paul Honold</td>
<td>• Type: Various depending on task &amp; sponsor</td>
<td>• Currently using existing Seaport contract (N00178-05-D-4409, HT03) for most requirements</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Code 1362</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Phone: 407-380-4160</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:paul.honold@navy.mil">paul.honold@navy.mil</a></td>
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</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Navigation Trainer Updates

Description/Summary of Program Requirements

• Provide software updates and harbor databases to Navigation trainers at SLC fleet training sites. These trainers include the Submarine Piloting and Navigation (SPAN) trainers, Reconfigurable SPAN, and Virtual Environment Submarine (VESUB).

ACQUISITION STRATEGY

• Sole Source, ID/IQ
  • CSC

PERIOD OF PERFORMANCE

• Task Specific

MILESTONES

2nd Qtr FY12
RFP Release
4th Qtr FY12
Contract Award

POINT OF CONTACT

Name: Mr. Paul Honold
Organization: NAWCTSD, Code 1362
Phone: 407-380-4160
Email: paul.honold@navy.mil

FUNDING

• Type: Various depending on task & sponsor
• Projected up to $8M total over 5 year period

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

• New Requirement

The information provided is for planning purposes and is subject to change without notice.
Undersea Training Devices

Description/Summary of Program Requirements

- Provide new trainers or modifications to trainers at SLC fleet training sites. These trainers include Damage Control Trainers (DCTs), Firefighting Trainers (FFTs), Weapons Trainers, Hull/Mechanical/Electrical trainers, and other tasks as directed by our program sponsors. Significant updates or replacement are required to DCTs and FFTs due to their current age.

<table>
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</thead>
<tbody>
<tr>
<td>• TSC III or stand-alone acquisition depending on the task</td>
<td>• Task Specific</td>
<td>TBD</td>
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<tr>
<td></td>
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<td>RFP Release</td>
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<tr>
<td>Email: <a href="mailto:paul.honold@navy.mil">paul.honold@navy.mil</a></td>
<td>• Type: Various depending on task &amp; sponsor</td>
<td>• New Requirement</td>
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NAWCTSD Research Portfolio

- Office of Naval Research Science & Technology (6.1 – 6.3)
  - Basic Research (In-house and Academia)
  - Applied Research
  - Advanced Development
- Navy Demonstrations and Validation Research (6.4-6.7)
- DoD Research
  - Joint/OSD/JFCOM
  - Army/USAF/USMC Research
- Technology Transfer (Gov/Non-DoD Research)
- DoD Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs

NAWCTSD is a R&D Performer and Partners with Industry on Proposals and Subsequent Research Efforts
Plan & Perform a Full Range of Directed Research & Development in Support of Naval & Other DOD Training Systems for All Warfare Areas & Platforms, to Maintain a Naval Critical Technology Base and Transition Technology Results to the Fleet and Other Customers.
**SBIR Opportunities**

**Description/Summary of Program Requirements**

- Large businesses can partner w/small businesses
  - **Phase I** (1st yr): Scope problem & detail innovative solution ($150K)
  - **Phase II** (2nd-3rd yrs): Develop prototype, test & evaluate ($1M)
  - **Phase III** (thereafter): Further R&D dev. / Acq. transition (Gov’t sole source)
  - 3 SBIR solicitations per year (24 MAY 2012, 26 JUL 2012 and 9 NOV 2012)

- Current Solicitation (12.2)/RFP open until: 27 Jun 12
- Next Solicitation (12.3) Pre-Release Opens: 26 Jul 12 – Closes: 26 Sep 12

**ACQUISITION STRATEGY**
- Phase I: Firm Fixed Price
- Phase II: Cost Plus Fixed Fee
- Phase III: TBD

**PERIOD OF PERFORMANCE**
- Phase I: 6 Month w/6 month Option
- Phase II: 24 Months
- Phase III: Open

**MILESTONES**
- 12.2 Solicitation Milestones
  - 24 Apr 12
  - 27 Jun 12
  - 15 Nov 12

**FUNDING**
- Year 1: RDT&E $150K
- Year 2-3: RDT&E $1M (Total)
- Year 4+: Non-SBIR $s; No Limit/No. Competition Required

**CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)**
- TBD – Up to 2 awards planned/topic

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See [http://www.dodsbir.net](http://www.dodsbir.net) and [http://www.navysbir.com](http://www.navysbir.com)
Junctional and Non-Compressible Hemorrhage Control Training Sys. (DHP12-001)
To develop a simulation-based training system to assist in teaching and training junctional and non-compressible hemorrhage control. The primary target is existing DOD military medical special operations training programs, The training audience is “soon-to-be-deployed” medics.

Integrated Sensor Technology into Synthetic Anatomical Training Models for Objective User’s Performance Measurement (DHP12-002)
Integrate advanced sensor technology into synthetic mannequins to facilitate objective measurement of user metrics during both training and education activities. Demonstrate the ability to detect several different parameters including (no particular order) 1) force(s) exerted on the tissue, 2) direction(s) the force(s) applied, 3) cutting or tearing of tissue(s), and 4) forces for approximation of tissue.

Anatomic 3D Synthetic Tissue Printer for Medical Training (DHP12-003)
Create a multi-substrate 3D printer with the ability to render high-fidelity anatomically accurate synthetic physical tissue models that can be used for anatomy, trauma and surgical training purposes. It is desired that such simulated tissue consist of multiple substances with varying physical properties, so that bone, muscle, vessels, skin and adipose or organ tissue can be simulated.

DoD 12.2 Solicitation Opened: 24 Apr 12 Closes: 27 Jun 12
Topics for DoD 12.3 are under review
http://www.dodsbir.net

DHP = OSD Defense Health Program
### STTR Opportunities

**Description/Summary of Program Requirements**

- Small business req’d to team with research institution (non-Gov’t)
  - Phase I (1st yr): Scope problem & detail innovative solution ($100K)
  - Phase II (2nd-3rd yrs): Develop prototype, test & evaluate ($750K)
  - Phase III (thereafter): Further R&D dev. / Acq. transition (Gov’t sole source)
  - Large businesses can partner w/small businesses (for PIII)

- 2 STTR solicitations per year (27 Aug 12 and 27 Feb 13)
- Next Solicitation (12.B) RFP Opens: **27 Aug 12** – Closes: **26 Sep 12**

### ACQUISITION STRATEGY

- Phase I: Firm Fixed Price
- Phase II: Cost Plus Fixed Fee
- Phase III: TBD

### PERIOD OF PERFORMANCE

- Phase I: 6 Month w/3 month Option
- Phase II: 24 Months
- Phase III: Open

### MILESTONES

<table>
<thead>
<tr>
<th>12.B Solicitation Milestones</th>
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<tbody>
<tr>
<td>RFP Release</td>
</tr>
<tr>
<td>27 Aug 12</td>
</tr>
<tr>
<td>RFP Close</td>
</tr>
<tr>
<td>26 Sep 12</td>
</tr>
<tr>
<td>Contract Award</td>
</tr>
<tr>
<td>1 Feb 13</td>
</tr>
</tbody>
</table>

### POINT OF CONTACT

Name: Maureen Bergondy-Wilhelm  
Organization: R&T Prgm Office  
Phone: 407-380-4777  
Email: maureen.bergondy@navy.mil

### FUNDING

- Year 1: RDT&E $100K
- Year 2-3: RDT&E $750K (Total)
- Year 4+: Non-SBIR $s; No Limit/No. Competition Required

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- TBD – Up to 2 awards planned/topic

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See [http://www.dodsbir.net](http://www.dodsbir.net) and [http://www.navysbir.com](http://www.navysbir.com)
Emerging Demands & Areas of Research

• Live, Virtual & Constructive (LVC) Training Fidelity
  – Cognitive & Fidelity Synthetic Environment
  – Tactics & Speech Capable Semi-automated Forces
  – Virtual-Constructive Representation on Live Avionics Displays

• Unmanned Systems (UxS) Methodology
  – UASISIT (FY14)

• Medical M&S for Training

• Physiological/Neurophysiological Assessment to Improve Training

• Virtual Environments & Technologies for Training
  – Visual & Haptic Enhancements
  – Gaming Technologies
  – Virtual Worlds
How to Participate in NAWCTSD Research?

• Share information on your IRAD Program
• Respond to SBIR/STTR Solicitations
  – Small Business – Large Business Partnering
• Pursue Cooperative Research and Development Agreements (CRADAs) with NAWCTSD
• Communicate & Partner on Joint Proposals
  – If successful w/joint proposals several contract vehicle options available:
    • SBIR PIII
    • NAWCTSD R&D Broad Agency Announcement (S&T projects only)
    • ONR/DoD/funding agency contracting

Research & Technology Program Office POCs

<table>
<thead>
<tr>
<th>Director, Maureen-Bergondy-Wilhelm</th>
<th>Deputy Director, Bob Seltzer</th>
</tr>
</thead>
<tbody>
<tr>
<td>407-380-4777</td>
<td>407-380-4115</td>
</tr>
<tr>
<td><a href="mailto:Maureen.Bergondy@navy.mil">Maureen.Bergondy@navy.mil</a></td>
<td><a href="mailto:Robert.Seltzer@navy.mil">Robert.Seltzer@navy.mil</a></td>
</tr>
</tbody>
</table>
John L. Freeman
Director, Surface and Expeditionary Warfare Programs
Surface & Expeditionary Warfare Organization

Director
John Freeman

Deputy Director
Scott Burlingame

Deputy Director
CDR Chris Korn

Surface Warfare Officer Training
Combat Systems Training
Propulsion Engineering Training
Amphibious Warfare Training

Littoral Combat Ship Training Project Office
Navigation, Seamanship & Shiphandling
Fire Fighting & Damage Control
Contractor Operations & Maintenance Services
Disclaimer

• The information about to be presented affords industry partners insight into on-going and pending acquisitions

• Significant portions of the information are planning in nature and are subject to change throughout the acquisition planning and acquisition strategy approval process, and in response to NAVAIRSYSCOM, DASN(A&LM) and DPAP peer reviews

• The PCO is your source for the most current information
AEGIS Ashore Team Trainer (AATT)

Description/Summary of Program Requirements

• Design, develop, integrate, test and deliver Device 20F27, AEGIS Ashore Team Trainer (AATT) to support AEGIS Ashore Missile Defense System (AAMDS), watchteam qualification and certification. The team is currently focused on proposal evaluation and contract award.

ACQUISITION STRATEGY
• Sole source, Lockheed Martin (LM) Mission Systems & Sensors (MS2)

PERIOD OF PERFORMANCE
• 24 months (estimated)

MILESTONES
3rd Qtr FY 12
RFP Released
1st Qtr FY 13
Contract Award

POINT OF CONTACT
Name: John Freeman
Organization: NAWCTSD, Surface
Phone: 407-380-4029
Email: john.l.freeman@navy.mil

FUNDING
• $44.1M FY13/14 (estimate, cumulative)
• Funding dependent on out year budget stability

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
• New Requirement

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Utilize TSC III delivery orders to contract for installation, analysis, design, development, modifications, upgrades and in-service support of NSS Trainers including Conning Officer Virtual Environment (COVE) family of training systems.
- Technical Refresh
- New COVE installations/configurations
- Equipment/software modifications/upgrades
- Support

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• TSC III</td>
<td>• Multiple Delivery Orders throughout ordering period</td>
<td>1\textsuperscript{st} Qtr FY 13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2\textsuperscript{nd} Qtr FY 13</td>
</tr>
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<td></td>
<td></td>
<td>RFP Release</td>
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<td></td>
<td></td>
<td>Contract Award</td>
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</tbody>
</table>

*anticipated first delivery order

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
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</thead>
<tbody>
<tr>
<td>Name: John Freeman</td>
<td>• $12.4M (estimate, cumulative )</td>
<td>• Computer Science Corp (CSC)</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Surface</td>
<td>• Funding dependent on out year budget stability</td>
<td>Advanced Marine Center (AMC)</td>
</tr>
<tr>
<td>Phone: 407-380-4029</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:john.l.freeman@navy.mil">john.l.freeman@navy.mil</a></td>
<td></td>
<td></td>
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</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

• Leverage the Conning Officer Virtual Environment (COVE) software baseline to design, develop, integrate, test and deliver a Full Mission Bridge (FMB) trainer for the DDG-1000 Zumwalt Class.

• The team is currently focused on engineering analysis, requirements definition and final acquisition strategy development.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• TSC III</td>
<td>• 24 months (estimated)</td>
<td>3rd Qtr FY 13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release</td>
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<tr>
<td></td>
<td></td>
<td>2nd Qtr FY 14</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Contract Award</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: John Freeman</td>
<td>• $5.0M (estimated)</td>
<td>• Computer Science Corp (CSC)</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Surface</td>
<td>• Funding dependent on out year budget stability</td>
<td>Advanced Marine Center (AMC)</td>
</tr>
<tr>
<td>Phone: 407-380-4029</td>
<td></td>
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</tr>
<tr>
<td>Email: <a href="mailto:john.l.freeman@navy.mil">john.l.freeman@navy.mil</a></td>
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**Landing Craft Air Cushion (LCAC)**

### Description/Summary of Program Requirements

- LCAC Full Mission Trainers (FMT), Expeditionary Warfare Training Group Atlantic (EWTGLANT) and Expeditionary Warfare Training Group Pacific (EWTGPAC).

- Block Cycle 5 Maintenance Release 1 Upgrade, Control Alarm and Monitoring System functionality improvements.

- Display Projection and Image Generation system upgrades to improve brightness, resolution and reliability.

#### Acquisition Strategy

- BC5 MR1: Sole Source, DiSTI
- Display: TSC III (FY14 RFP)

#### Period of Performance

- BC5 MR1 - 12 months (estimated)
- Display - 12 months (estimated)

#### Milestones

- 3rd Qtr FY 12: RFP Release (BC5 MR1)
- 4th Qtr FY 12: Contract Award (BC5 MR1)

#### Point of Contact

- Name: John Freeman
- Organization: NAWCTSD, Surface
- Phone: 407-380-4029
- Email: john.l.freeman@navy.mil

#### Funding

- BC5 MR1 – $350K (estimated)
- Display – $1.6M (estimated)
- Funding dependent on out year budget stability

#### Current Contract/Original Developer/OEM (If Recompete)

- Lockheed Martin GTL (formerly Unitech)
- Display OEM: VDC Display Systems

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The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- Develop reconfigurable operations trainer to replicate DDG, CG, LPD, LSD, LHD and CV EW module functionality in support of individual and watch team training.

- Trainer to consist of EW Console Operator (EWCO) & EW Supervisor (EWS) AEGIS/NTDS/SSDS consoles and all ancillary equipment.

- Trainer to be delivered to Electronic Warfare Technical Guidance Unit Norfolk and San Diego.

### Acquisition Strategy

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: John Freeman  
Organization: NAWCTSD, Surface  
Phone: 407-380-4029  
Email: john.l.freeman@navy.mil | • $9.9M (estimated, all options)  
• Funding dependent on out year budget stability | • New Requirement |

### Period of Performance

- 24-30 months (estimated, all options)

### Milestones

<table>
<thead>
<tr>
<th>1&lt;sup&gt;st&lt;/sup&gt; Qtr FY 14</th>
<th>3&lt;sup&gt;rd&lt;/sup&gt; Qtr FY 14</th>
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</thead>
<tbody>
<tr>
<td>RFP Release</td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

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The information provided is for planning purposes and is subject to change without notice.
**Contractor Instructional Services**

**Description/Summary of Program Requirements**

- Contractor Instructional Services (CIS) to support various Engineering courses of instruction in San Diego CA, Great Lakes, IL and Norfolk, VA.

- Intent is a performance based contract wherein contract structure may allow for monetary penalties when performance metrics are not achieved. Performance metrics are currently in development.

<table>
<thead>
<tr>
<th>Acquisition Strategy</th>
<th>Period of Performance</th>
<th>Milestones</th>
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</thead>
<tbody>
<tr>
<td>Competitive, Small Business Set-Aside</td>
<td>Base year with 4 option years</td>
<td>1st Qtr FY 13</td>
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<tr>
<td></td>
<td></td>
<td>2nd Qtr FY 13</td>
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<tr>
<td></td>
<td></td>
<td>RFP Release</td>
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<td></td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Point of Contact</th>
<th>Funding</th>
<th>Current Contract/Original Developer/OEM (If Recompete)</th>
</tr>
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<tbody>
<tr>
<td>Name: John Freeman</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Organization: NAWCTSD, Surface</td>
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<td></td>
</tr>
<tr>
<td>Phone: 407-380-4029</td>
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<tr>
<td>Email: <a href="mailto:john.l.freeman@navy.mil">john.l.freeman@navy.mil</a></td>
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<tr>
<td>$4.2M base year estimate, ~$22M 5 year cumulative</td>
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<tr>
<td>Funding dependent on out year budget stability</td>
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</tr>
<tr>
<td>San Diego Community College</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Florida State College (Jacksonville, FL)</td>
<td></td>
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</tr>
<tr>
<td>Maritime Institute, Inc.</td>
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</table>
PORTS MMTT Tech Refresh

Description/Summary of Program Requirements

- Develop baseline software packages for the different system types (trainer server / acoustic server / workstation) based on existing PORTS requirements and software, Information Assurance (IA) harden the systems, deploy hardened images to multiple sites on new hardware, assist with old hardware disposal, and update procedures / documentation


ACQUISITION STRATEGY

- PORTS ID/IQC Delivery Order

PERIOD OF PERFORMANCE

- 5 months (estimated)

MILESTONES

<table>
<thead>
<tr>
<th>1st Qtr FY 13</th>
<th>2nd Qtr FY 13</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Release</td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

POINT OF CONTACT

Name: John Freeman
Organization: NAWCTSD, Surface
Phone: 407-380-4029
Email: john.l.freeman@navy.mil

FUNDING

- $0.9M (estimated)
- Funding dependent on out year budget stability

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- Northrop Grumman Information Systems

The information provided is for planning purposes and is subject to change without notice.
PORTS LCS Mission Modules

Description/Summary of Program Requirements

• Develop simulations of the Mine Warfare (MIW), Surface Warfare (SUW), and Anti-Submarine Warfare (ASW) mission modules with associated support systems

• Develop networked Mission Control Center (MCC) / Integrated Control Center (ICC) 2 mission module console mockups for both LCS hull types

• PC-based Open-architecture for Reconfigurable Training Systems (PORTS)

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• PORTS ID/IQC Delivery Order</td>
<td>• 12-24 months each</td>
<td>2nd Qtr FY 13 RFP Release</td>
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<td></td>
<td>3rd Qtr FY 13 Contract Award</td>
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<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
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<tbody>
<tr>
<td>Name: John Freeman Organization: NAWCTSD, Surface Phone: 407-380-4029 Email: <a href="mailto:john.l.freeman@navy.mil">john.l.freeman@navy.mil</a></td>
<td>• $4.5M (estimated) • Funding dependent on out year budget stability</td>
<td>• Northrop Grumman Information Systems</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
PORTS LCS Seaframe Combat Systems

Description/Summary of Program Requirements

• Develop simulations of Tactical Action Officer (TAO) mode / role of the LCS-1 (FREEDOM) and LCS-2 (INDEPENDENCE) core combat systems and associated support systems

• Develop networked Mission Control Center (MCC) / Integrated Control Center (ICC) 1 console mockups for both LCS hull types

• PC-based Open-architecture for Reconfigurable Training Systems (PORTS)

ACQUISITION STRATEGY
• PORTS ID/IQC Delivery Order

PERIOD OF PERFORMANCE
• 36 months

MILESTONES
2nd Qtr FY 13
RFP Release
3rd Qtr FY 13
Contract Award

POINT OF CONTACT
Name: John Freeman
Organization: NAWCTSD, Surface
Phone: 407-380-4029
Email: john.l.freeman@navy.mil

FUNDING
• $5.5M (estimated)
• Funding dependent on out year budget stability

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
• Northrop Grumman Information Systems

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- To provide Virtual On-the-Job Training where the crew member must report onboard with knowledge, skills, and abilities (KSA) to immediately and competently perform tasks associated with a specific shipboard watch station or position without further onboard training representative of the “Train to Qualify/Train to Certify” construct.
- Approximately 3,500 courseware hours to support each of the LCS Variants and the Mission Packages. This unique Surface Warfare training requirement necessitates a development effort to deliver training in a multi-person, game-engine based, virtual world shipboard training environment.

### Acquisition Strategy
- Full & Open Competition
- One solicitation, three separate single award ID/IQ contracts

### Period of Performance
- Base year with 4 option years for each of the three contracts

### Milestones
- 2nd Qtr FY 12: RFP Released
- 4th Qtr FY 12: Contract Award

### Point of Contact
- Name: John Freeman
- Organization: NAWCTSD, Surface
- Phone: 407-380-4029
- Email: john.l.freeman@navy.mil

### Funding
- Each contract ceiling established at $99.5M
- Funding dependent on out year budget stability

### Current Contract/Original Developer/OEM (If Recompete)
- New Requirement

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The information provided is for planning purposes and is subject to change without notice.
LCS Mission Bay Trainer (MBT)

Description/Summary of Program Requirements

- Provide training device solutions for Mission Bay areas of both LCS variants at San Diego, CA and Mayport, FL LCS Training Facilities
- Procure LCS 1 & 2 Variant Mission Bay Training (MBT) Devices & Special Purpose Training Areas
- Operational Equipment / TTE (Many & Various)
- Haptic Devices (~18), Mission Module Part Task Trainers and Mass Models (~29)
- Simulators (~5)
- Brief & Debrief Rooms (3)
- LCS-1 & LCS-2 Practice areas (2)
- Safety, Observation, and Control (SOC) Area (1)

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>TSC III</td>
<td>Up to 5 years (both locations, Initial Operational Capability/Full Operational Capability)</td>
<td>1st Qtr FY 13</td>
</tr>
</tbody>
</table>

RFP Release

3rd Qtr FY 13

Contract Award

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: John Freeman
Organization: NAWCTSD, Surface
Phone: 407-380-4029
Email: john.l.freeman@navy.mil | FY13 $24M / FY14 $15M (estimated)
Funding dependent on out year budget stability | New Requirement |

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Performance-based services contract that will initially provide for operations & maintenance of the LCS 1 & 2 Shore Based Trainers (SBT) located at the LCS Training Facility (LTF), San Diego, CA.

- Contract performance metrics includes time factor to respond to service calls and time to repair. Contract structure allows for monetary penalties when performance metrics are not achieved. The desired outcome is 95% trainer availability (minimum) of both LCS SBTs.

**ACQUISITION STRATEGY**
- FTSS III

**PERIOD OF PERFORMANCE**
- Base year with 4 option years

**MILESTONES**
- 3rd Qtr FY 13: RFP Release
- 4th Qtr FY 13: Contract Award

**POINT OF CONTACT**
- Name: John Freeman
- Organization: NAWCTSD, Surface
- Phone: 407-380-4029
- Email: john.l.freeman@navy.mil

**FUNDING**
- $1.25M base year estimate, ~$18M 5 year cumulative
- Anticipate substantial growth across the FYDP
- Funding dependent on out year budget stability

**CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)**
- Lockheed Martin (LM) Mission Systems & Sensors (MS2)

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Dale Whittaker
Director, International Programs
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• The PCO is your source for the most current information
## Description/Summary of Program Requirements

- Modifications to the existing FA-18 Canada Training System procurement includes:
  1. Visual Data Base (VDB) System for Phase II,
  2. Phase II of Advanced Distributed Combat Training System (ADCTS) hardware and software procurements.

- VDB will consist of airfield and surrounding areas for Tactical Operational Flight Trainers (TOFT’s).
  Phase II will consist of additional enhancements to the TOFT data base.
- Upgrades will be performed on eight trainers at three locations.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Directed Sole Source L3 Com  
  • Single award contact modifications | • 24 Months | 3rd Qtr FY13  
  RFP Release |
|                        |                       | 4th Qtr FY13  
  Contract Award |

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Dale Whittaker  
  Organization: NAWCTSD, International  
  Phone: 407-381-8648  
  Email: dale.whittaker@navy.mil | • $22M | • Contact N61340-11-C-0017  
  • L3 Com. |

The information provided is for planning purposes and is subject to change without notice.
# Malaysia FA-18 TOFT Upgrade

## Description/Summary of Program Requirements

- Modifications to the existing FA-18 Malaysia Training System procurement includes:
  1. Visual Data Base (VDB) System,
  2. Aircraft Operational Flight Program (OFP) 25X software upgrade.

- VDB will consist of airfield and surrounding areas for Tactical Operational Flight Trainers (TOFT's).

- The 25X OFP upgrade will consist of enhancements to the TOFT data base.

## Acquisition Strategy

- Directed Sole Source L3 Com.

## Period of Performance

- 24 Months

## Milestones

- **1st Qtr FY13**
  - RFP Release
- **2nd Qtr FY13**
  - Contract Award

## Point of Contact

- **Name:** Dale Whittaker
- **Organization:** NAWCTSD, International
- **Phone:** 407-381-8648
- **Email:** dale.whittaker@navy.mil

## Funding

- **$6M**

## Current Contract/Original Developer/OEM (If Recompete)

- Contact N61340-12-C-0006
- L3 Com

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The information provided is for planning purposes and is subject to change without notice.
## Kuwait FA-18 Computer Based Training

### Description/Summary of Program Requirements

- Upgrade FA-18 Computer Based Training Courseware for Pilots
- Upgrade FA-18 Flight Instruction Courseware from 15C(K) to 23X(K) for Kuwait Air Force

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Open competition</td>
<td>• 18 Months</td>
<td>2(^{nd}) Qtr FY13</td>
</tr>
<tr>
<td>• TDPC</td>
<td></td>
<td>RFP Release</td>
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<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Dale Whittaker</td>
<td>$1.5M</td>
<td>• Existing 15 C (K) courseware was developed by GDIT</td>
</tr>
<tr>
<td>Organization: NAWCTSD, International</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Phone: 407-381-8648</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:dale.whittaker@navy.mil">dale.whittaker@navy.mil</a></td>
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</tbody>
</table>

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**Kuwait KC-130J – Instructors**

**Description/Summary of Program Requirements**

- Aircrew and Maintenance Instructors for the Kuwait KC-130J
- Kuwait Air Force is purchasing three (3) KC-130J aircraft and require conversion training for aircrew.
- Aircrew and Maintenance instructors will be required to train Kuwait Air Force personnel in the US and Kuwait.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Sole Source to ATC, LLC</td>
<td>• Base period plus two option years</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Qtr FY13</td>
</tr>
<tr>
<td>• Single award</td>
<td></td>
<td>RFP Release</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr FY13</td>
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<tr>
<td></td>
<td></td>
<td>Contract Award</td>
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</tbody>
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<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Dale Whittaker</td>
<td>• $8-10M</td>
<td>• New Requirement</td>
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<td>Phone: 407-381-8648</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:dale.whittaker@navy.mil">dale.whittaker@navy.mil</a></td>
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</table>

The information provided is for planning purposes and is subject to change without notice.
### Japan KC-130 Aircrew and Maintenance Training

**Description/Summary of Program Requirements**

- Japan Navy aircrew and maintenance personnel require training for the C-130 aircraft.
- Japan Navy is purchasing three (3) C-130 aircraft and require conversion training for aircrew and maintenance.
- Aircrew and Maintenance instructors will be required to train Japanese Navy personnel in the US and Japan.

<table>
<thead>
<tr>
<th><strong>ACQUISITION STRATEGY</strong></th>
<th><strong>PERIOD OF PERFORMANCE</strong></th>
<th><strong>MILESTONES</strong></th>
</tr>
</thead>
</table>
| • Sole Source to CAE, USA | • 18 months | 4th Qtr FY12  
RFP Release  
1st Qtr FY13  
Contract Award |

<table>
<thead>
<tr>
<th><strong>POINT OF CONTACT</strong></th>
<th><strong>FUNDING</strong></th>
<th><strong>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</strong></th>
</tr>
</thead>
</table>
| Name: Dale Whittaker  
Organization: NAWCTSD, International  
Phone: 407-381-8648  
Email: dale.whittaker@navy.mil | • $3-5M | • New Requirement |

The information provided is for planning purposes and is subject to change without notice.
Taiwan P-3C Operational Flight Trainer (OFT) and Weapons System Trainer (WST)

Description/Summary of Program Requirements

- Taiwan P-3C Operational Flight Trainer (OFT) and Weapons System Trainer (WST) Engineering Change Process (ECP) and Contractor Logistics Support (CLS)
- NAWCTSD to provide additional software & hardware modification and lifecycle sustainment in support of the Taiwan Navy OFT/WST Team Trainers.

### Acquisition Strategy
- Sole Source to CAE, USA
- TSC III Exemption Fair Opportunity (EFO)

### Period of Performance
- ECP 12-18 Months
- CLS 24 Months

### Milestones
- 3rd Qtr FY13
  - RFP Release
- 4th Qtr FY13
  - Contract Award

### Point of Contact
- Name: Dale Whittaker
- Organization: NAWCTSD, International
- Phone: 407-381-8648
- Email: dale.whittaker@navy.mil

### Funding
- $3.5M

### Current Contract/Original Developer/OEM (If Recompete)
- Current contract – TSCII
- CAE, USA

The information provided is for planning purposes and is subject to change without notice.
14A12J Single Ship ASW Team Trainer (JMSDF)

Description/Summary of Program Requirements

- Japan Surface Anti-Submarine Warfare (ASW) Team Trainer Lifecycle Support

- Provide ongoing lifecycle and sustainment support of the existing 14A12J Single Ship ASW Team Trainer. Software & Hardware modernization, obsolescence mitigation, logistical documentation support and sparing.

- Existing software & hardware trouble reports are collected and prioritized by Japan

### ACQUISITION STRATEGY

- Single award IDIQ
- Sole source 8(a) direct award

### PERIOD OF PERFORMANCE

- 5 year IDIQ

### MILESTONES

- 3rd Qtr FY12
  - RFP Release
- 4th Qtr FY12
  - Contract Award

### POINT OF CONTACT

Name: Dale Whittaker
Organization: NAWCTSD, International
Phone: 407-381-8648
Email: dale.whittaker@navy.mil

### FUNDING

- $600K Annually
- Ceiling ~ $3M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- MES Inc.

The information provided is for planning purposes and is subject to change without notice.
Iraq Offshore Support Vessel (OSV)

Description/Summary of Program Requirements

- Modification to existing Iraq 60M Offshore Support Vessel (OSV) Training System procurement to include a 30 Day Underway Training.

- Training on damage control, navigation, underway vertical replenishment, weapons, and general watch standing procedures. The training will be conducted in Louisiana.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Sole Source to VSD</td>
<td>• 30 Days</td>
<td>3rd Qtr FY12</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release</td>
</tr>
<tr>
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<td></td>
<td>4th Qtr FY12</td>
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<tr>
<td></td>
<td></td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
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<tbody>
<tr>
<td>Name: Dale Whittaker</td>
<td>$2.5M</td>
<td>• Contact N61339-10-C-0047</td>
</tr>
<tr>
<td>Organization: NAWCTSD, International</td>
<td></td>
<td>• VSD</td>
</tr>
<tr>
<td>Phone: 407-381-8648</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:dale.whittaker@navy.mil">dale.whittaker@navy.mil</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- Effort is in support of the Global Peace Operations Initiative Program. This is a State Department funded program which is a follow-on to EIPC and is focused on regions vice individual countries with the intent to assist in capacity building for a variety of participants who support the UN Peacekeeping missions worldwide.

- Requirements include: assisting in site surveys to determine and validate requirements; procurement of classroom type equipment (computers, servers, language labs, printers, etc); prep for and ship (as required) to the site; conduct site installation and training/support as required.

- Countries/sites include, but are not limited to: Nepal, Thailand, Ukraine, Philippines, Uzbekistan, Uruguay

### ACQUISITION STRATEGY

- A MAC via an ANC or SDVOB

### PERIOD OF PERFORMANCE

- 18 Months

### MILESTONES

- 2nd Qtr FY13: RFP Release
- 4th Qtr FY13: Contract Award

### POINT OF CONTACT

- Name: Dale Whittaker
- Organization: NAWCTSD, International
- Phone: 407-381-8648
- Email: dale.whittaker@navy.mil

### FUNDING

- $10M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- New Requirement
**Australia H-60 TOFT’s**

**Description/Summary of Program Requirements**

- Procure two H-60 Tactical Operational Flight Trainers for the Royal Australian Navy.

- These training devices are necessary to establish the Purchaser’s impending MH-60R training program.

- The TOFT will be a full motion based training device.

<table>
<thead>
<tr>
<th>Acquisition Strategy</th>
<th>Period of Performance</th>
<th>Milestones</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Directed Sole Source CAE</td>
<td>• 30 Months</td>
<td>3rd Qtr FY12 RFP Release</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1st Qtr FY13 Contract Award</td>
</tr>
</tbody>
</table>

**Point of Contact**

Name: Dale Whittaker  
Organization: NAWCTSD, International  
Phone: 407-381-8648  
Email: dale.whittaker@navy.mil

**Funding**

- $45M

**Current Contract/Original Developer/OEM (If Recompete)**

- New Requirement

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The information provided is for planning purposes and is subject to change without notice.
Australia H-60 AMT/WLT

Description/Summary of Program Requirements

- Procure an Avionics Maintenance Trainer (AMT) / Weapon’s Load Trainer (WLT) for the Royal Australian Navy.

- The requirements are for a combined AMT/WLT in a single trainer.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Directed Sole Source CAE | • 27 Months | 4th Qtr FY12  
RFP Release | 2nd Qtr FY13  
Contract Award |

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Dale Whittaker  
Organization: NAWCTSD, International  
Phone: 407-381-8648  
Email: dale.whittaker@navy.mil | • $12M | • New Requirement |

The information provided is for planning purposes and is subject to change without notice.
# Australia H-60 CMT/UMPTT/RMPTT, RCT and Relocate LSO

**Description/Summary of Program Requirements**

- The requirements are for a combined CMT/UMPTT/RMPTT.
- Procure a Rear Crew Trainer for the Royal Australian Navy.
- Relocate existing Landing Signal Officer (LSO) Part Task Trainer.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Directed Sole Source CAE | • 39 Months | 1<sup>st</sup> Qtr FY13
|                         |                       | RFP Release |
|                        |                       | 4<sup>th</sup> Qtr FY13
|                        |                       | Contract Award |

**Point of Contact**

- Name: Dale Whittaker
- Organization: NAWCTSD, International
- Phone: 407-381-8648
- Email: dale.whittaker@navy.mil

**Funding**

- $39M

**Current Contract/Original Developer/OEM (If Recompete)**

- New Requirement

---

The information provided is for planning purposes and is subject to change without notice.
Aviation Program Directorate

Director Aviation Programs
Mike Merritt *

Military Deputy
CDR Frank Silebi

Deputy Director
Tommy Neubarth

USMC Training Systems Verification

Fielded Training Systems Support

Strike Deputy

Maritime/UAS/Weapons Deputy

USMC Deputy

General Training Deputy

Integrated Training Solutions (ITS) Deputy

* Program Director Aviation (PDA) PMA-205TD DPM(TS)
Description/Summary of Program Requirements

• Fielded Trainings Systems Support (FTSS) / 23 Programs
  – Contractor Operations and Maintenance (COMS)
  – Contractor Instructional Services (CIS)
  – Command Aircraft Crew Training (CACT)
  – Instructional Systems Development (ISD)

• General Aviation / 2 Programs

• Maritime and Patrol / 3 Programs

• USMC / 11 Programs
Disclaimer

• The information about to be presented affords industry partners insight into on-going and pending acquisitions

• Significant portions of the information are planning in nature and are subject to change throughout the acquisition planning and acquisition strategy approval process, and in response to NAVAIRSYSCOM, DASN(A&LM) and DPAP peer reviews

• The PCO is your source for the most current information
**Description/Summary of Program Requirements**

- Contractor Operations and Maintenance Services (COMS) on behalf of the Chief of Naval Air Technical Training (CNATT) for the Naval Aviation Technical Training Center (NATTC) to support training devices located at NAS Pensacola, FL, and NAES Lakehurst, NJ.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Task Order under the FTSS III SBSA MAC | • 60 months total (start of mobilization Period to task order end date)  
  – Mobilization (2 months)  
  – Base period plus lot options (58 months) funded by FY | 4th Qtr FY12  
  RFP Release  
  Contract Award | 2nd Qtr FY13 |

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil | • Estimated at $10M-$20M | • FTSS II Task Order  
• Incumbent – ProActive |
Description/Summary of Program Requirements

- Contract Instructional Services (CIS) on behalf of Chief of Naval Air Training (CNATRA) to support the Naval Air Training Command’s Undergraduate Flight Training instructional requirements for multi-service Aviator and Flight Officer students at NAS Corpus Christi and NAS Kingsville, TX, NAS Whiting Field and NAS Pensacola, FL, and NAS Meridian, MS.

Acquisition Strategy

- Task Order under the FTSS III Unrestricted MAC

Period of Performance

- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

Milestones

- 4th Qtr FY12
  - RFP Release
- 2nd Qtr FY13
  - Contract Award

Point of Contact

Name: Mike Merritt
Organization: NAWCTSD, Aviation
Phone: 407 380-4595
Email: mike.merritt@navy.mil

Funding

- Estimated at $140M

Current Contract/Original Developer/OEM (If Recompete)

- FTSS II Task Order
- Incumbent – Fidelity

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- **Contractor Operations and Maintenance Services (COMS)** on behalf of the Commander, Naval Air Forces Pacific (AIRPAC) to support training devices located in the Western Pacific (WESTPAC) Area of Responsibility (MCAS Futenma, Okinawa, MCAS Iwakuni and NAF Atsugi, Japan).
- **Contract Instructional Services (CIS)** to support KC-130J instruction at MCAS Futenma

### Acquisition Strategy

- Task Order under the FTSS III Unrestricted MAC

### Period of Performance

- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

### Milestones

<table>
<thead>
<tr>
<th>1st Qtr FY13</th>
<th>3rd Qtr FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Release</td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

### Point of Contact

- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

### Funding

- Estimated at $10M-$15M

### Current Contract/Original Developer/OEM (If Recompete)

- FTSS II Task Order
- Incumbent – CAE
### DESCRIPTION/SUMMARY OF PROGRAM REQUIREMENTS

- Contractor Operations and Maintenance Services (COMS) on behalf of Commander, Naval Reserve Forces (RESFOR) to support training devices located at JBMDL (Joint Base Maguire/Ft. Dix/NAES Lakehurst), NAS Fallon, NV, NASJRB Fort Worth, TX, NASJRB New Orleans, LA, and NAS Key West, FL.

#### ACQUISITION STRATEGY
- Task Order under the FTSS III SBSA MAC

#### PERIOD OF PERFORMANCE
- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

#### MILESTONES
- 1st Qtr FY13: RFP Release
- 3rd Qtr FY13: Contract Award

#### POINT OF CONTACT
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

#### FUNDING
- Estimated at $12M-$14M

#### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- FTSS II Task Order
- Incumbent – LB&B

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The information provided is for planning purposes and is subject to change without notice.
## Navy Helicopter COMS/CIS

**Description/Summary of Program Requirements**

- Contractor Operations and Maintenance Services (COMS) on behalf of AIRPAC, AIRLANT and CNATT to support Navy and Marine Corps Helicopter training devices located at NAS North Island, CA, NS Norfolk and MCB Quantico, VA, and NAS Jacksonville and NS Mayport, FL.
- Contract Instructional Services (CIS) on behalf of AIRPAC and AIRLANT to support Navy and Marine Corps Helicopter training at NAS North Island, CA, and MCB Quantico, VA.

### Acquisition Strategy
- Task Order under the FTSS III Unrestricted MAC

### Period of Performance
- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY 81

### Milestones
- 1st Qtr FY14: RFP Release
- 3rd Qtr FY14: Contract Award

### Point of Contact
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

### Funding
- Estimated at $50M-$75M

### Current Contract/Original Developer/OEM (If Recompete)
- FTSS II Task Order
- Incumbent – Fidelity

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Contract Instructional Services (CIS) on behalf of AIRPAC and AIRLANT to support Diversified Aircrew Readiness Training System (DARTS) and All-sensor Advanced Analysis Training (AAAT) requirements at NAS North Island, CA, MCBH Kaneohe Bay, HI, NAS Whidbey Island, WA, and NAS Jacksonville and NS Mayport, FL.

**ACQUISITION STRATEGY**
- Task Order under the FTSS III SBSA MAC

**PERIOD OF PERFORMANCE**
- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

**MILESTONES**
- 3rd Qtr FY14
- 1st Qtr FY15
- RFP Release
- Contract Award

**POINT OF CONTACT**
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

**FUNDING**
- Estimated at $9M-$11M

**CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)**
- FTSS II Task Order
- Incumbent – ESP
**E-6B COMS/CIS**

**Description/Summary of Program Requirements**
- COMS and CIS on behalf of AIRPAC to support E-6B training devices located at Tinker AFB, OK.

**ACQUISITION STRATEGY**
- Task Order under the FTSS III Unrestricted MAC

**PERIOD OF PERFORMANCE**
- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

**MILESTONES**
- 4th Qtr FY14
  - RFP Release
- 2nd Qtr FY15
  - Contract Award

**POINT OF CONTACT**
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

**FUNDING**
- Estimated at $80-$100M

**CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)**
- FTSS II Task Order
- Incumbent – L-3

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Contractor Operations and Maintenance Services (COMS) for the Bureau of Medicine (BUMED) to support Naval Aviation Survival Training Program (NASTP) devices located at NS Norfolk, VA, MCAS Cherry Point, NC and NAS Jacksonville, FL.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Task Order under the FTSS III SBSA MAC | • 60 months total (start of mobilization Period to task order end date)  
  – Mobilization (2 months)  
  – Base period plus lot options (58 months) funded by FY | 1<sup>st</sup> Qtr FY15  
RFP Release | 3<sup>rd</sup> Qtr FY15  
Contract Award |

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil | • Estimated at $2M-$3M | • FTSS III Task Order  
• Incumbent – ESP |
**E-2C/D COMS/CIS**

### Description/Summary of Program Requirements

- Contractor Operations and Maintenance Services (COMS) on behalf of AIRPAC and AIRLANT to support E-2C/D training devices and requirements at NS Norfolk, VA, and NBVC Point Mugu, CA.
- Contract Instructional Services (CIS) for AIRPAC at NBVC Point Mugu, CA.

### ACQUISITION STRATEGY

- Task Order under the FTSS III Unrestricted MAC

### PERIOD OF PERFORMANCE

- 60 months total (start of mobilization Period to task order end date)
  - Mobilization (2 months)
  - Base period plus lot options (58 months) funded by FY

### MILESTONES

<table>
<thead>
<tr>
<th>Milestone</th>
<th>Date</th>
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<tbody>
<tr>
<td>1st Qtr FY15</td>
<td>RFP Release</td>
</tr>
<tr>
<td>3rd Qtr FY15</td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

### POINT OF CONTACT

- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

### FUNDING

- Estimated at $15-$20M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- FTSS III Task Order
- Incumbent – Cubic

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The information provided is for planning purposes and is subject to change without notice.
Command Aircraft Crew Training (CACT)

Description/Summary of Program Requirements

• The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s T-44C (Beechcraft H-90 Derivative) aircraft pilot training. This contract supports training for CNATRA.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Full and open</td>
<td>• 6-month base period of performance, followed by four consecutive twelve-month and one six month options</td>
<td>1st Qtr FY13 3rd Qtr FY13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release Contract Award</td>
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</tbody>
</table>

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<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt Organization: NAWCTSD, Aviation Phone:407 380-4595 Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td>• Estimated at $50M total</td>
<td>• New Requirement</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Command Aircraft Crew Training (CACT)

Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s UC-12 (Beechcraft King Air BE-B200/B350) aircraft pilot training. This contract supports training for CNARF, MCIEAST, CNAF EAST, CNAF WEST, MCIWEST, YUMA, VXS-1, NAVAIR, MCBPAC, NCIS, NAWC AD AND VX-20.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
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<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Full and open</td>
<td>• One year base period plus 4 one year options</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Qtr FY14</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr FY14</td>
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<td>RFP Release</td>
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<td>Contract Award</td>
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</table>

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt</td>
<td>• Estimated at $20M total</td>
<td>• Incumbent – Flight Safety International</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Aviation</td>
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<td></td>
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<tr>
<td>Phone: 407 380-4595</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s C-20G (Gulfstream 4) aircraft pilot training. This contract supports training for CNARF and MCAF.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
</table>
| • Full and open       | • One year base period plus 4 one year options | 2nd Qtr FY13  
  RFP Release  
  Contract Award |
|                       |                       | 4th Qtr FY13 |

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil | • Estimated at $10.9M total | • Incumbent – Flight Safety International |

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s C-37A (Gulfstream 5) aircraft pilot training. This contract supports training for CNARF.

### Acquisition Strategy
- Full and open

### Period of Performance
- One year base period plus 4 one year options

### Milestones
- 2nd Qtr FY14: RFP Release
- 1st Qtr FY15: Contract Award

### Point of Contact
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

### Funding
- Estimated at $1.3M total

### Current Contract/Original Developer/OEM (If Recompete)
- Incumbent – Flight Safety International

The information provided is for planning purposes and is subject to change without notice.
**Command Aircraft Crew Training (CACT)**

**Description/Summary of Program Requirements**

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s C-37B (Gulfstream 550) aircraft pilot training. This contract supports training for CNARF.

<table>
<thead>
<tr>
<th>Acquisition Strategy</th>
<th>Period of Performance</th>
<th>Milestones</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Full and open</td>
<td>• One year base period plus 4 one year options</td>
<td>4th Qtr FY14 3rd Qtr FY15</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release Contract Award</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Point of Contact</th>
<th>Funding</th>
<th>Current Contract/Original Developer/OEM (If Recompete)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt Organization: NAWCTSD, Aviation Phone: 407 380-4595 Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td>• Estimated at $13.1M total</td>
<td>• Incumbent – Flight Safety International</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
## Command Aircraft Crew Training (CACT)

### Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s C-26D (MetroLiner SA227) aircraft pilot training. This contract supports training for CNAF EAST and CNAF WEST.

### Acquisition Strategy
- Full and open

### Period of Performance
- One year base period plus 4 one year options

### Milestones
- **1st Qtr FY15**: RFP Release
- **4th Qtr FY15**: Contract Award

### Point of Contact
- **Name**: Mike Merritt
- **Organization**: NAWCTSD, Aviation
- **Phone**: 407 380-4595
- **Email**: mike.merritt@navy.mil

### Funding
- Estimated at $3M total

### Current Contract/Original Developer/OEM (if Recompete)
- Incumbent – Flight Safety International

The information provided is for planning purposes and is subject to change without notice.
# Command Aircraft Crew Training (CACT)

## Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s UC-35 (Cessna 500/550) aircraft pilot training. This contract supports training for CNARF, MCIEAST, MCIWEST and MCBPAC.

## Acquisition Strategy

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Full and open</td>
<td>• One year base period plus 4 one year options</td>
<td>2nd Qtr FY15</td>
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<tr>
<td></td>
<td></td>
<td>4th Qtr FY15</td>
</tr>
<tr>
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<td>RFP Release</td>
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<td>Contract Award</td>
</tr>
</tbody>
</table>

## Point of Contact

<table>
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<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt</td>
<td>• Estimated at $7.5M total</td>
<td>• Incumbent – Flight Safety International</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Aviation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Phone: 407 380-4595</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
# Description/Summary of Program Requirements

- The contractor shall provide all labor, equipment, training facilities, supervision and other services necessary for training of aircrew personnel of the Navy’s C-40A (Boeing 737) aircraft maintenance training. This contract supports training for CNARF.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Full and open</td>
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<td>4th Qtr FY15 2nd Qtr FY16</td>
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<td></td>
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<td>RFP Release</td>
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<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
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</thead>
<tbody>
<tr>
<td>Name: Mike Merritt Organization: NAWCTSD, Aviation Phone: 407 380-4595 Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td>• Estimated at $2.8M total</td>
<td>• Incumbent – Delta Air Lines, Inc.</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements


Provide support of Strike Fighter Advanced Readiness Program (SFARP) with data collection during the flight syllabus portion of SFARP, Learning Resource Center (LRC) and classroom networks to include both classified and unclassified workstations, file servers and peripheral equipment in the delivery of curriculum and administrative support Information Assurance (IA) support on equipment. Maintain video courseware components for support to VAQ-129, EAWS, CNATTU, and CPRW-10. Provide scenario generation and currency of EW databases, for CPRW-10 on the Mission Avionics Systems Trainer (MAST). Provide subject matter experts at each site to incorporate and identify common, as well as, site specific changes to curriculum. Update enlisted ordnance and weapons systems training course materials.

ACQUISITION STRATEGY
- TDPC

PERIOD OF PERFORMANCE
- Base period plus 4 one year options

MILESTONES
- 4th Qtr FY12
  - RFP Release
- 2nd Qtr FY13
  - Contract Award

POINT OF CONTACT
Name: Mike Merritt
Organization: NAWCTSD, Aviation
Phone: 407 380-4595
Email: mike.merritt@navy.mil

FUNDING
- Total Estimated Funding $13.5M

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- Incumbent – DPA (L3)

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Revision and Maintenance of P-3/P-8 Aircraft Fleet Readiness Squadron (P-3/P-8 FRS), Weapons Tactics Unit, Reserve Squadron Augmentee Unit, Foreign Military Sales, Naval Air Training and Operating Procedures Standardization Test Support, and existing Maritime Patrol and Reconnaissance Weapons School (MPRWS) VP Air Combat Training System (ACTS) located at Naval Air Station (NAS) Jacksonville, Florida. The courseware R&M effort is designed to reflect current equipment, tactics, threats, and operations.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• TDPC</td>
<td>• Base period plus 4 one year options</td>
<td>2nd Qtr FY13 4th Qtr FY13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release Contract Award</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt Organization: NAWCTSD, Aviation Phone: 407 380-4595 Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td>• Total Estimated Funding $11.2M</td>
<td>• Incumbent – Carley Corporation</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Revision and Maintenance of curriculum updates, revision and enhancement management, administration and support for the Tidewater Naval Aviation Training Systems located at the E-2C/C-2A Fleet Readiness Squadron Training System (E-2C/C-2A FRSTS), Landing Signal Officer (LSO) School, Composite Fighter Squadron Twelve (VFC-12) and E-2C Air Combat Training System (ACTS). Curriculum R&M is driven by changes in the weapon systems, engagement tactics, local course rules and directives, Flight Information Publications (FLIP), Naval Air Training and Operating Procedures Standardization (NATOPS) manuals, software, maintenance manuals, internal and external quality control, and instructor and student inputs. Other sources that necessitate change are improvement of technical content of the courses and changing training environments fostered by hardware and software advances.

ACQUISITION STRATEGY

- TDPC

PERIOD OF PERFORMANCE

- Base period plus 4 one year options

MILESTONES

- 4th Qtr FY13
- RFP Release
- 3rd Qtr FY14
- Contract Award

POINT OF CONTACT

Name: Mike Merritt
Organization: NAWCTSD, Aviation
Phone: 407 380-4595
Email: mike.merritt@navy.mil

FUNDING

- Total Estimated Funding $6.1M

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- Incumbent – Rollout Systems, LLC

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- Revision and Maintenance of Navy Helo R&M of four Fleet Readiness Squadron (FRS) Training Programs located at HS-10, HSC-3, and HSM-41 located at NAS North Island, San Diego, California while HSL-40 is located at NS Mayport in Jacksonville, Florida. Instructional programs have been developed and implemented for the MH-60S, MH-60R, SH-60B and SH-60F helicopter training programs. The curricula revision is mandated by the analysis of quality control data and all weapon system changes that impact training such as aircraft engineering change proposals (ECPs), tactics, local course rules, and Naval Aviation Training and Operating Procedures (NATOPS) documentation.

### ACQUISITION STRATEGY

- TDPC

### PERIOD OF PERFORMANCE

- Base period plus 4 one year options

### MILESTONES

<table>
<thead>
<tr>
<th>1st Qtr FY13</th>
<th>3rd Qtr FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Release</td>
<td>Contract Award</td>
</tr>
</tbody>
</table>

### POINT OF CONTACT

Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

### FUNDING

- Total Estimated Funding $5.7.8M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- Incumbent - DPA (L3)
### Description/Summary of Program Requirements

- Revision and Maintenance of AV-8B, MH/CH-53D/E, KC-130J, AH-1W, UH-1N, HH-1N and CH-46E Fleet Readiness Squadron (FRS) Training Programs located at Marine Air Stations Cherry Point, NC and Yuma, AZ, Marine Corps Air Station (MCAS) New River, North Carolina, MAG-24 (CH-53D), Marine Corps Base Hawaii (MCBH), Kaneohe Bay, Hawaii, and Airborne Weapons Systems Training School, (AWSTS) (MH-53E), Naval Station (NS) Norfolk, Virginia. Instructional Aviation Training Unit (ATU) Training Programs for the United States Marine Corps at MCAS Cherry Point, NC with long distance technical support for MCAS Miramar, CA KC-130-J ATU, Camp Pendleton, CA. Curricula revision is mandated by the analysis of quality control data and all weapon system changes that affect training such as aircraft engineering change proposals (ECPs), tactics, local course rules, and Naval Aviation Training and Operating Procedures (NATOPS) documentation mandates the curricula revision.

### Acquisition Strategy
- **TDPC**

### Period of Performance
- **Base period plus 4 one year options**

### Milestones
- **1st Qtr FY13**
  - RFP Release
- **4th Qtr FY13**
  - Contract Award

### Point of Contact
- **Name:** Mike Merritt
- **Organization:** NAWCTSD, Aviation
- **Phone:** 407 380-4595
- **Email:** mike.merritt@navy.mil

### Funding
- **Total Estimated Funding:** $11.6M

### Current Contract/Original Developer/OEM (If Recompete)
- **Incumbent - DPA (L3)**

---

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- The DON has a clear need for a Tower Simulator System (TSS) and associated simulator administrator support to enhance training, proficiency, and safety of flight for Naval Aviation at 34 Air Facilities.
- In addition to the 34 TSS, a need to replace Device 15G32 Tower Operator Training System (TOTS) trainer at Naval Air Technical Training Center (NATTC) in Pensacola, FL with four TSS will be conducted under this effort. TSS total requirement is 38 units.
- OPNAV, N980A, requests a high fidelity air traffic control tower simulator device be procured that will address training and proficiency.

<table>
<thead>
<tr>
<th>Acquisition Strategy</th>
<th>Period of Performance</th>
<th>Milestones</th>
</tr>
</thead>
</table>
| • GSA Schedule Purchase  
• Single Award  
• Multiple Options | • Base period plus any planned options | 3rd Qtr FY12  
RFP Release  
Contract Award | 4th Qtr FY12 |

<table>
<thead>
<tr>
<th>Point of Contact</th>
<th>Funding</th>
<th>Current Contract/Original Developer/OEM (if Recompete)</th>
</tr>
</thead>
</table>
| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil | • $17M | • New Requirement |

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- Formal Ground Training. Initial, Fleet Reserve Squadron, Training Command, and advanced formal ground training is conducted for U.S. Navy Landing Signal Officers at the LSO School located in Virginia Beach, Va..
- Technology/Obsolescence upgrades to Landing Signal Officer (LSO) Trainer device 2H111. Current visual system severely hinders the ability to conduct the highest level of synthetic training for Landing Signal Officers. The inability to identify aircraft physical features (day) or light pattern (night) outside of 1 mile visual range is detrimental to productive training.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• TSC III</td>
<td>• Base period plus any planned options</td>
<td>3rd Qtr FY13, 4th Qtr FY13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>RFP Release, Contract Award</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt, Organization: NAWCTSD, Aviation</td>
<td>• $ 2.2M</td>
<td>• New Requirement</td>
</tr>
<tr>
<td>Phone: 407 380-4595, Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td></td>
<td>• Last requirement completed by Aero Simulation Inc</td>
</tr>
</tbody>
</table>
**MH-60 – TOFT Technology Refresh**

**Description/Summary of Program Requirements**

- NAWCTSD seeks potential sources under TSC III MAC with ability to provide a technology refresh for the MH-60 program.
- 20 Tactical Operational Flight Trainers
- Seven (7) MH-60R TOFTs located at NAS North Island, CA; NAS Jacksonville, FL; NAS Mayport, FL.
- Eight (8) MH-60S OFTs, Five (5) WTTs located at NAS North Island, CA; NS Norfolk, VA.
  - Hardware/Software obsolescence

**Acquisition Strategy**

<table>
<thead>
<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt</td>
<td>$110M</td>
<td>• OEMs</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Aviation</td>
<td></td>
<td>– Manned Flight Systems (MFS)</td>
</tr>
<tr>
<td>Phone: 407 380-4595</td>
<td></td>
<td>– CAE</td>
</tr>
<tr>
<td>Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
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</tr>
</tbody>
</table>

**PERIOD OF PERFORMANCE**

- 18-24 months after contract award, RFT first device
- Three month stagger subsequent devices

**MILESTONES**

- 3rd Qtr FY13
  - RFP Release
- 1st Qtr FY14
  - Contract Award

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- The requirements for this anticipated contract award will be to provide technology / obsolescence upgrades to the 2F168-1 and 2F168-2 trainers located in Norfolk, VA and North Island, CA.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
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<tbody>
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<td>• 24 - 36 Months</td>
<td>2nd Qtr FY13</td>
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<tr>
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<td>RFP Release</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1st Qtr FY14</td>
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<td>Contract Award</td>
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<tbody>
<tr>
<td>Name: Mike Merritt</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Aviation</td>
</tr>
<tr>
<td>Phone: 407 380-4595</td>
</tr>
<tr>
<td>Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
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</table>

<table>
<thead>
<tr>
<th>FUNDING</th>
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<tbody>
<tr>
<td>• Approximately $8M</td>
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<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>• New Requirement</td>
</tr>
<tr>
<td>• Last Upgrade by ASI</td>
</tr>
</tbody>
</table>

The information provided is for planning purposes and is subject to change without notice.
Description/Summary of Program Requirements

- The requirements for this anticipated contract award will be to provide technology / obsolescence upgrades to the E-6B Integrated Avionics Trainer located in Tinker AFB, Oklahoma City, Ok.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
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<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>TSC III</td>
<td>18-24 Months</td>
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<td>RFP Release</td>
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<tr>
<td></td>
<td></td>
<td>1st Qtr FY14</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Contract Award</td>
</tr>
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</table>

<table>
<thead>
<tr>
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<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
</table>
| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil | • $2.5M | • New Requirement  
• Last modification by Rockwell Collins STS |
### Description/Summary of Program Requirements

- AV-8B Concurrency and Technology Upgrades to 2F150F Aircrew Simulators 2F150F SN’s 1-5 located at Marine Corps Air Station (MCAS) Yuma, AZ and MCAS Cherry Point, NC and “11H” series Maintenance Trainers (Powerplant, Avionics, Electrical, Egress, Fuel, Armament, Flight Controls and Landing Gear) located at MCAS Cherry Point NC.

- Includes updating Operational Flight Program, limited Technology/Obsolescence upgrades

- Acquisition Strategy not yet finalized.

### ACQUISITION STRATEGY
- TSC III

### PERIOD OF PERFORMANCE
- Base period plus any planned options

### MILESTONES
- 1<sup>st</sup> Qtr FY13
  - RFP Release
- 3<sup>rd</sup> Qtr FY13
  - Contract Award

### POINT OF CONTACT
- **Name:** Mike Merritt
- **Organization:** NAWCTSD, Aviation
- **Phone:** 407 380-4595
- **Email:** mike.merritt@navy.mil

### FUNDING
- Approximately $3M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- New Requirement
- Last upgrade complete by Indra Systems, Inc.
**Description/Summary of Program Requirements**

- Upgrade/replacement of current Multi-Task Trainer (MTT) located at Marine Corps Air Station (MCAS) Yuma, AZ, and MCAS Cherry Point, NC

- Includes technology enhancements and Operational Flight Program (OFP) upgrades

- Acquisition Strategy not yet finalized

---

**ACQUISITION STRATEGY**

- TSC III

**PERIOD OF PERFORMANCE**

- Base period plus any planned options

**MILESTONES**

- 2nd Qtr FY13: RFP Release
- 3rd Qtr FY13: Contract Award

**POINT OF CONTACT**

Name: Mike Merritt  
Organization: NAWCTSD, Aviation 
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

**FUNDING**

- Approximately $6M

**CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)**

- New Requirement
- Last upgrade complete by Indra Systems, Inc.
**Description/Summary of Program Requirements**

  - Replace Image Generator (IG) with a Personal Computer based IG (PCIG)
  - Replace Telescopic Sight Unit (TSU)/Direct View Optics (DVO) monitor

- Replace Host Computational System and software
  - Replace Instructor Operator Station (IOS) computational system and displays
  - Replace Control Loading System
  - Implement Trainer Engineering Change Requests

### ACQUISITION STRATEGY

- TSC III

### PERIOD OF PERFORMANCE

- Initial Device Delivery 20 Months after Contract Award

### MILESTONES

- 4th Qtr FY12: RFP Release
- 3rd Qtr FY13: Contract Award

### POINT OF CONTACT

Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

### FUNDING

- Approximately $11.8M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- New Requirement

The information provided is for planning purposes and is subject to change without notice.
AH-1Z / UH-1Y Training Systems
FTD LOT 4 Trainer Procurement

Description/Summary of Program Requirements

• Procure three (3) UH-1Y Flight Training Devices and four (4) AH-1Z Flight Training Devices (LOT 4). Delivery Locations Include: JRB McGuire, MCAS Kaneohe Bay, MCAS New River, Robins AFB

ACQUISITION STRATEGY

• Full and Open

PERIOD OF PERFORMANCE

• Base period plus any planned options

MILESTONES

1st Qtr FY13

RFP Release

4th Qtr FY13

Contract Award

POINT OF CONTACT

Name: Mike Merritt
Organization: NAWCTSD, Aviation
Phone: 407 380-4595
Email: mike.merritt@navy.mil

FUNDING

• Approximately $126M

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

• BHTI
# CH-53E Training Systems
## CFTD Procurement

## Description/Summary of Program Requirements
- Procure two (2) CH-53E Containerized Flight Training Devices
- Delivery Locations: Marine Corps Air Station (MCAS) Miramar, CA, and Joint Reserve Base McGuire/Dix.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• TSC III</td>
<td>• Base period plus any planned options</td>
<td>3rd Qtr FY13&lt;br&gt;• RFP Release &lt;br&gt;• Contract Award</td>
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<tr>
<td></td>
<td></td>
<td>1st Qtr FY14</td>
</tr>
</tbody>
</table>

## POINT OF CONTACT
Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

## FUNDING
- Approximately $22M

## CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- New Requirement

The information provided is for planning purposes and is subject to change without notice.
### Description/Summary of Program Requirements

- Implement Technology Refresh to CH-53E Aircrew Procedures Trainers and Weapons System Trainers to reduce obsolescence issues.
- Delivery Locations: Marine Corps Air Station (MCAS) Miramar, CA, and MCAS New River, NC.

### Acquisition Strategy

| TSC III |

### Period of Performance

| Base period plus any planned options |

### Milestones

- **4th Qtr FY13**: RFP Release
- **2nd Qtr FY14**: Contract Award

### Point of Contact

| Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil |

### Funding

| Approximately $20M |

### Current Contract/Original Developer/OEM (if Recompete)

| New Requirement |
**MH-53E / CH-53E Training Systems**  
**Enhanced Aircrew Externals Trainer**

### Description/Summary of Program Requirements

- Procure three (3) EAETs – one (1) MH-53E and two (2) CH-53E EAETs.

- The EAET is a flight training device consisting of an Enlisted Aircrew (EAC) Station that includes a partial rear cabin mockup, dedicated image generator channel, display, EAC controls, headset and Instructor Operator Station (IOS).

### ACQUISITION STRATEGY

- 8A

### PERIOD OF PERFORMANCE

- 21 month POP plus any planned options

### MILESTONES

- **4th Qtr FY12**
  - RFP Release
- **1st Qtr FY 13**
  - Contract Award

### POINT OF CONTACT

Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

### FUNDING

- Approximately $2.3M

### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- New Requirement

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The information provided is for planning purposes and is subject to change without notice.
### MH-53E Training Systems
#### OFT Tech Refresh Procurement

#### Description/Summary of Program Requirements
- Implement Technology Refresh to MH-53E Operational Flight Trainer to reduce obsolescence issues
- Delivery Locations: Naval Station Norfolk, VA

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#### Acquisition Strategy
- TSC III

#### Period of Performance
- Base period plus any planned options

#### Milestones
- 1st Qtr FY14: RFP Release
- 3rd Qtr FY14: Contract Award

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#### Point of Contact
Name: Mike Merritt  
Organization: NAWCTSD, Aviation  
Phone: 407 380-4595  
Email: mike.merritt@navy.mil

#### Funding
- Approximately $3M

#### CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- New Requirement

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The information provided is for planning purposes and is subject to change without notice.
**Description/Summary of Program Requirements**

- Procure one MV-22 Cabin Part Task Trainer (MVCPTT) to be located at Marine Corps Air Station (MCAS) New River, NC.

- The trainer will be used to support all MV-22 aircrew egress training, as well as train enlisted aircrew in fundamental cabin responsibilities to include: internal loading/unloading operations, winch and hoist operations, external operations, refueling and defueling operations, and cabin configuration setup for multiple missions such as MEDEVAC and aerial delivery operations.

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Small Business</td>
<td>• Expected Period of Performance is 20 months</td>
<td>2nd Qtr FY13 RFP Release</td>
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<tr>
<td></td>
<td></td>
<td>4th Qtr FY13 Contract Award</td>
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</tbody>
</table>

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<tr>
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<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Mike Merritt</td>
<td>• $5M</td>
<td>• New Requirement</td>
</tr>
<tr>
<td>Organization: NAWCTSD, Aviation</td>
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Description/Summary of Program Requirements

- The MV-22 curricula delivered establishes a training continuum which links the Universal Joint Task List (UJTL) to mission, collective tasks, individual tasks, learning objectives, and user performance steps.

- This procurement will ensure V-22’s courseware remains current to satisfy fleet training requirements.

<table>
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<tbody>
<tr>
<td>• TDP MAC</td>
<td>• Base period plus any planned options</td>
<td>3rd Qtr FY 13&lt;br&gt;• RFP Release 2nd Qtr FY14&lt;br&gt;• Contract Award</td>
</tr>
</tbody>
</table>

<table>
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<tr>
<th>POINT OF CONTACT</th>
<th>FUNDING</th>
<th>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</th>
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<tr>
<td>Name: Mike Merritt&lt;br&gt;Organization: NAWCTSD, Aviation&lt;br&gt;Phone:407 380-4595&lt;br&gt;Email: <a href="mailto:mike.merritt@navy.mil">mike.merritt@navy.mil</a></td>
<td>• Estimated $10M+</td>
<td>• DPA (L-3)</td>
</tr>
</tbody>
</table>

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Description/Summary of Program Requirements

- Procurement of USMC Enlisted Aircrew Training Products to include the MCAT. The Enlisted Aircrew Trainer Procurement Program is intended to procure products to address Enlisted Aircrew (EAC) training requirements for UH-1Y, MV-22, KC-130, and CH-53 communities.

- Planned to be designated an ACAT IV Program. *Program Baseline not yet established.*

- Current planning includes procurement of twelve (12) MCATs.

ACQUISITION STRATEGY
- TSC III LOT I

PERIOD OF PERFORMANCE
- Base period plus any planned options

MILESTONES
- 2nd Qtr FY 13
- FY14

  - RFP Release
  - Contract Award

POINT OF CONTACT
- Name: Mike Merritt
- Organization: NAWCTSD, Aviation
- Phone: 407 380-4595
- Email: mike.merritt@navy.mil

FUNDING
- $80M

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
- New Requirement

The information provided is for planning purposes and is subject to change without notice.
Ms. Argentina Thompson
Deputy for Small Business
Overview

• Acquisition Planning
• Document Requirement
• Market Research
• Dialogue with Potential Offerors
• Source Sought Do’s and Don’ts
• Questions
Acquisition Planning

• Agencies shall perform acquisition planning and conduct market research for all acquisitions in order to promote and provide for –

  – Acquisition of commercial items or non-developmental items to the maximum extent practicable

  – Full and Open Competition to extent practicable

• Planning is to ensure Government meets needs in the most effective, economical, and timely manner.

• Acquisition planning should begin as soon as the need is identified.
Requirements Documents

• Document is the basis for informing offerors what the Government’s technical requirements are for a given acquisition
  – Defines functional/performance/other requirements that the acquisition is to satisfy.
  – Includes criteria for verification of requirement satisfaction and acceptability.

• Forms baseline for offeror/contractor to develop their proposal.

• Serves as the legal basis for contract formation and execution.

Foundation of the RFP
Market Research

• Market Research
  – FAR 2.101 definition—Market Research means collecting and analyzing information about capabilities within the market to satisfy agency needs.

• Purpose of Market Research
  – Arrive at the most suitable approach to acquiring, distributing, and supporting supplies and services. (FAR 10.000)

• Objectives of Market Research
  – Determine applicable business practices
  – What is available commercially,
  – Obtain industry input on government requirements and acquisition strategy.
Market Research

- Prepare a brief description of the requirements
  - Can be as simple as 1 or 2 sentences
  - Should be outcome oriented
  - Market Research will help develop statement further

- Members talk/visit with contractors/vendors to discuss issues/questions/topics

- Repeat as needed

- Document details in market research report
Market Research

- Use the results of market research to –
  - Determine if sources exist capable of satisfying the agency’s requirements
  - Determine if commercial items or, to the extent commercial items suitable to meet the needs are not available, non-developmental items are available
  - Determine extent to which commercial or non-developmental items could be incorporated at the component level
  - Determine practices of firms such as warranties, maintenance and packaging, and marking of commercial items
  - Ensure maximum practicable use of recovered materials and promote energy conservation and efficiency
  - Determine whether bundling is necessary and justified (See FAR 7.107)
  - Determine whether consolidation is in the best interest of the Government
Dialogue with Potential Offerors

• Conduct open and frank discussions with potential offerors before receipt of proposals

  – Examples include market research, one-on-one sessions, industry days, issuances of technical materials by electronic media, presolicitation notices, Requests for Information (RFI), Draft RFP (DRFP), Presolicitation or Preproposal Conferences, and site visits

  – Early involvement with applicable industry sector is highly encouraged from date of requirement identification through the date of RFP release—FAR 15.201

  – Avoid disclosing proprietary information or creating potential unfair competitive advantage or biased judgment
Sources Sought

- Offeror’s name, address, point of contact, phone number, and e-mail address.
- Offeror’s interest in bidding on the solicitation when it is issued.
- Offeror’s capability to meet personnel requirements.
- Offeror’s capability to perform a contract of this magnitude and complexity (include offeror’s in-house capability to execute design and construction, comparable work performed within the past 5 years –brief description of the project, customer name, timeliness of performance, customer satisfaction, and dollar value of the project) –provide at least 3 examples.
- Offeror’s type of small business and Business Size (Whether HUB Zone, Service Disabled Veteran Owned Small Business, 8(a))
- Offeror’s Joint Venture information if applicable –existing and potential
Sources Sought Do’s and Don’ts

• Do demonstrate understanding of requirement

• Do answer the question in detail, provide examples

• Do ask for clarification of the questions

• Do submit a polished response that has been proofread, edited, and that has been vetted against a compliance matrix

• Do demonstrate how your company can meet the Limitation on Subcontracts (*perform 50% of the work*)

• Do response by the due date
Sources Sought Do’s and Don’ts

• Do not provide marketing information

• Do not provide one line responses

• Do not assume the project team knows your company capability

• Do not answer only one part of the question, if it is a two part question

• Do not make assumptions about questions asked
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HELP US HELP YOU GET REQUIREMENTS SET-ASIDE FOR SMALL BUSINESS