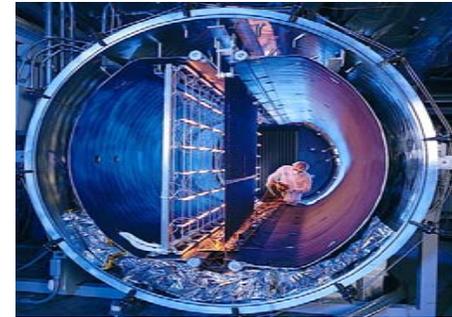




wyle

laboratories

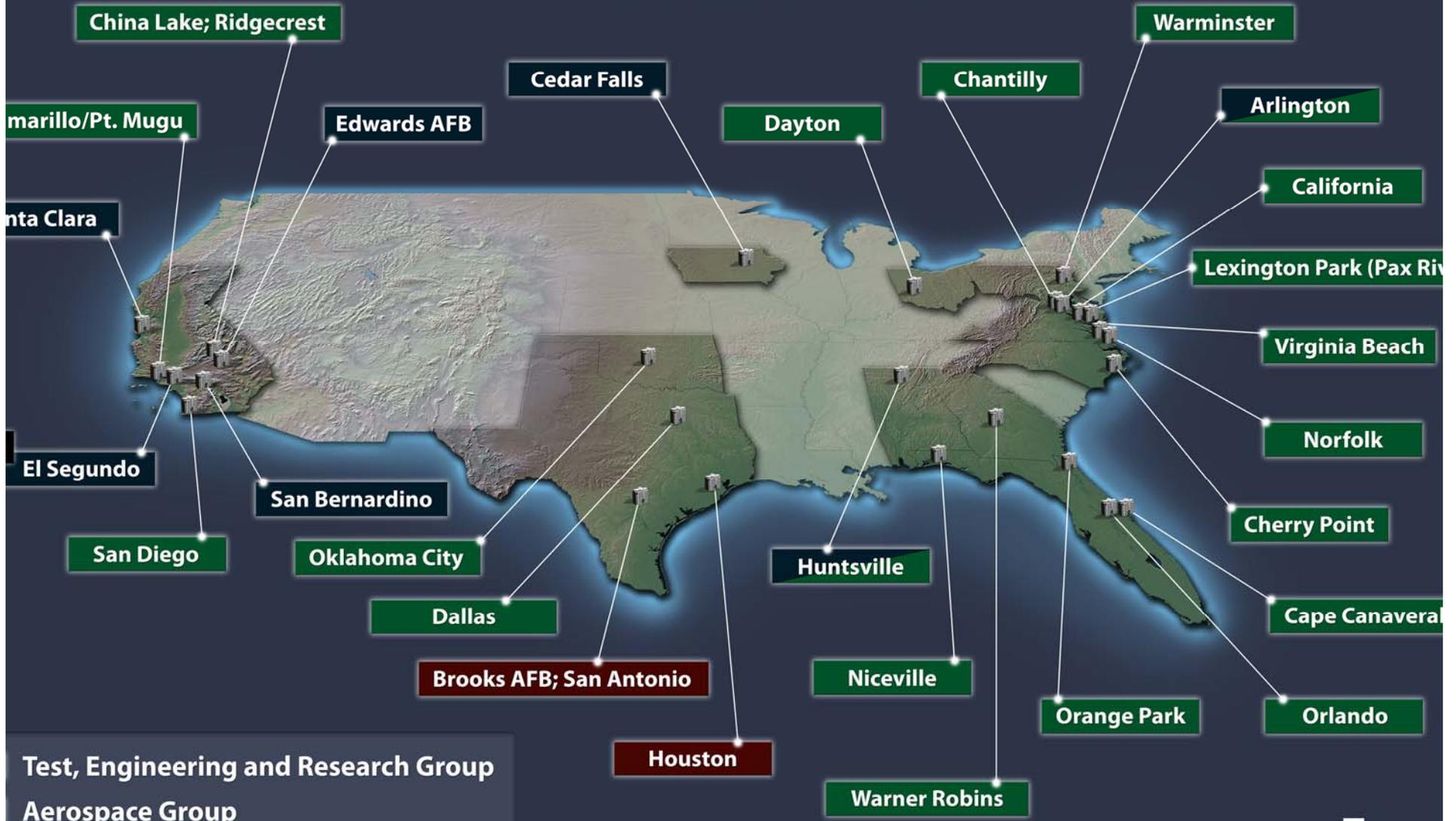


WYLE LABORATORIES

Services Offered

- More than 50 years serving Aerospace, Commercial and Government Customers
 - Privately Held – 3 Strategic Business Units
 - 3,500 Employees
 - \$500M in Annual Revenue
 - Quality Management System – ISO 9001:2000
 - Offices Nationwide
- Acquisition Management
 - Test and Evaluation
 - A/C, Equip, S/W
 - Lab, Ground, Flight
 - Nuclear Services
 - Special Test Systems Design
 - Acoustic Research
 - Special Program Analysis
 - Systems Engineering
 - Information Technology

Wyle Laboratories US Locations



Test, Engineering and Research Group
Aerospace Group
Life Sciences Group

Wyle's Company SB Requirements

- Selection of Small Businesses IAW Wyle's ISO certified Quality Management System processes & Corporate level Small Business Program.
 - Proven process for SB identification, qualification, selection, tasking, management and reporting
- Wyle Compliance with Contract and Statutory Goals
 - Individual Contracts: Specific Subcontracting Goals set for Seaport-e, PMMAC & other Wyle Prime contracts
 - Statutory: HubZone = 3%, SDB = 5%, SDVO = 3%, WO = 5%
- Wyle commitment to add small businesses to current contracts after award to further increase SB subcontracting opportunities.
 - Wyle has added over 45 SB subcontractors to our Seaport-e contract since award.

What Wyle looks for in SB Partners

- **Similar business ethics and practices**
- **Expertise in niche areas – acquisition, program and financial mgt, engineering, T&E, EMI/EMV, E2 and F/A-18 trusted agents, NMCI and IT**
- **Customer recognition**
- **Good reputation**
- **Key personnel with RFP responsive credentials**
- **Excellent past experience/CPARS**
- **Company infrastructure – financial, HR, security, contracts, invoicing**
- **Recruitment and retention practices**
- **Ability to write to RFP requirements and respond timely to proposal deadlines**
- **Seaport-e Prime contract holder**
- **Ability to offer reciprocal relationships – win/win**
- **Long term partnering**
- **Proposal writing experience**

Personnel Expertise Needed

- **Finance:** Business Finance Managers, FMS Acquisition Analysts, Cost Analysts
- **IT/IA:** Sigma/SAP Analysts, S/W Programmers, Sr. Sr S/W Analysts, Network Engineers, S/W Developers, S/W Engineers, IA Systems Engineers, Systems Administrators
- **Engineers:** Systems Engineers, Mechanical Engineers
- **Subject Matter Experts:** C-130, V-22, E2/C2, F/A-18, P-3
- **Pilots:** Test Pilots, Flight Instructors
- **Logistics:** Sr. Logistics specialists & technicians
- **Specialists:** Electronic Warfare Systems Specialists, Operations Research Analysts, NonDestructive Inspection Engineers & Analysts

Wyle POC's

- Buzz Shelley, Vice President, Aviation Systems Bus. Development
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